



Lowell Hill Pottery

Wholesale Catalog



2019 – 2020 Edition

Lowell Hill Pottery and the Rowantrees Tradition

Rowantrees Pottery was founded in 1934 by Adelaide Pearson, first as a community art class free to all residents of Hancock County and then as a pottery cooperative. Pearson was a very perceptive person and, with World War II approaching, knew that the fine china Americans treasured would soon be difficult or impossible to obtain. She and her partner Laura Paddock embarked on a worldwide tour of potteries with the idea of setting a new course for the fledgling cooperative. Encouraged (nee scolded) by Mahatma Gandhi to take pottery more seriously, they returned to Blue Hill with a new purpose.

Rowantrees Pottery was the result of that trip. In a few short years, Rowantrees became famous the world over for its unique shapes, colors and quality. The pottery continued operation until 2008 when its last owner, Sheila Varnum retired. She had worked at Rowantrees for virtually her entire life. Upon her retirement, Rowantrees quietly closed its doors after almost 75 years of continuous operation.

Varnum was concerned that the Rowantrees tradition of unique colors and forms should not disappear when the doors closed, so she began talking with former Rowantrees potter Geoff Miller. Miller had worked at Rowantrees under Varnum's tutelage from 1982 to 1990 and was hoping to start his own pottery.

Miller began researching and testing new clays and glazes in an effort to update the products. Rowantrees glazes had been made with lead, which was not an option. In addition, the local clay would require a good deal of equipment and space that Miller did not have.

In 2010 Miller opened Lowell Hill Pottery in the old Rowantrees facility. Lowell Hill operated seasonally until 2014 when the building was put on the market and Miller had to move out. The pottery was down for the following two years while maintaining an online presence through its website.

In 2016 Miller had a new studio built next to his house. In 2018 he stepped down from his job of 28 years to devote himself full-time to Lowell Hill Pottery.

Lowell Hill Pottery is dedicated to making certain that the beautiful forms and colors made famous by Rowantrees Pottery remain available well into the future. All items are handmade from red earthenware clay and decorated with glazes of my own making. Local materials are used when possible.

At Lowell Hill Pottery I respect the past and keep an eye on the future.

Rowantrees Product Listing

Below is a listing of all products currently available for wholesale purchase. If you do not find something you are looking for here, please contact Lowell Hill Pottery by phone or email to discuss your needs. I will do all I can to accommodate you. You know far more about your market than I do.


Image	Description	SKU	WS Price	SRP
	Baker, 7-inch The small baker is perfect for two people or cassoulet for one.	BK1	\$30.00	\$60.00
	Baker, 8-inch Serves three to four depending on appetite.	BK2	\$40.00	\$80.00
	Baker, 9-inch Serves four...definitely.	BK3	\$50.00	\$100.00
	Bowl, 7-inch Serving	B7	\$20.00	\$40.00
	Bowl, 8-inch Serving	B8	\$25.00	\$50.00
	Bowl, 9-inch Serving	B9	\$30.00	\$60.00
	Bowl, Condiment Excellent for party favors at table or as a bowl for dipping sauces and...condiments! Measures 2.5 inches in diameter.	B1	\$4.00	\$8.00

Image	Description	SKU	WS Price	SRP
	<p>Bowl, Pasta Bowl</p> <p>A great bowl for serving noodles. Also doubles nicely as a basin underneath the CR5 Quart Pitcher.</p>	B6	\$15.00	\$30.00
	<p>Candle Holder, Tree</p> <p>Perfect for votive and tea candles, this holder has three tree-shaped cutouts for light to shine through.</p>	V4T	\$17.50	\$35.00
	<p>Canister, Large</p> <p>Measures approximately 7 inches tall and 6.5 inches wide.</p>	KC3	\$55.00	\$110.00
	<p>Canister, Medium</p> <p>Measures approximately 6 inches tall and 5.5 inches wide.</p>	KC2	\$40.00	\$80.00
	<p>Canister, Small</p> <p>Measures approximately 5 inches tall and 4.5 inches wide.</p>	KC1	\$30.00	\$60.00
	<p>Canister Set</p> <p>Set of all three canisters.</p>	KCS	\$120.00	\$240.00

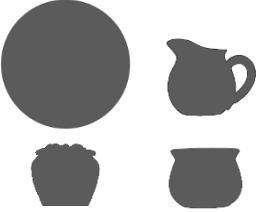





Image	Description	SKU	WS Price	SRP
	<p>Condiment Service Set</p> <p>This set consists of one 9.5-inch dinner plate, one jam jar and one large cream & sugar set.</p> <p>Specify blueberry or strawberry lid for the jam jar.</p>	CSIV	\$62.50	\$125.00
	<p>Cream & Sugar Set</p> <p>Available in large or small sizes.</p> <p>Large:</p> <p>Small:</p>	<p>CR3</p> <p>CR1</p>	<p>\$22.50</p> <p>\$17.50</p>	<p>\$45.00</p> <p>\$35.00</p>
	<p>Creamer Only</p> <p>Both large and small creamers may be purchased separately if desired.</p> <p>Large (6 ounce):</p> <p>Small (4 ounce):</p>	<p>CR3C</p> <p>CR1C</p>	<p>\$16.25</p> <p>\$12.50</p>	<p>\$32.50</p> <p>\$25.00</p>
	<p>Chowder Cup & Saucer</p> <p>Think of this as a 16-ounce soup bowl with a handle and saucer!</p>	C6	\$27.50	\$55.00
	<p>Cup & Saucer, Demitasse</p> <p>Perfect for after-dinner espresso, this 4-ounce mug comes complete with a small saucer.</p>	C2	\$14.25	\$28.50
	<p>Custard Cup/Ramekin</p> <p>Great for custard, yogurt, sorbet, desserts, dipping sauces...you name it.</p>	C1	\$11.00	\$22.00








Image	Description	SKU	WS Price	SRP
	<p>Handled Casserole</p> <p>Dubbed the square pot on a round wheel, this casserole is great for single servings of your favorite family recipe. Measures 4.5 inches square.</p>	HC	\$14.00	\$28.00
	<p>Honey Jar Set</p> <p>Includes jar, saucer and lid with leaf handle. Dipper is not included.</p>	HJ	\$22.50	\$45.00
	<p>Jam Jar Set, Blueberry</p> <p>Set includes jar, saucer and lid with hand-sculpted blueberries.</p>	J2B	\$25.00	\$50.00
	<p>Jam Jar Set, Strawberry</p> <p>Same as above, only with hand-sculpted strawberries on the lid.</p>	J2S	\$25.00	\$50.00
	<p>Mug, Cocoa</p> <p>6-ounce</p>	C9	\$10.00	\$20.00
	<p>Mug, Coffee</p> <p>8-ounce</p>	C5	\$12.00	\$24.00
	<p>Mug, Jumbo</p> <p>12-ounce</p>	C7	\$14.00	\$28.00



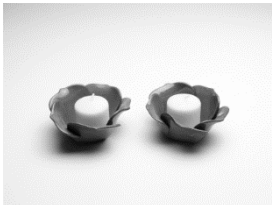



Image	Description	SKU	WS Price	SRP
	<p>Napkin Ring - Standard</p> <p>Available in solid colors or white with sculpted blueberries.</p> <p style="text-align: right;">Solid color: NRS</p> <p style="text-align: right;">White with Blueberries: NRSB</p>		\$4.00	\$8.00
	<p>Napkin Ring – Wreath Style</p> <p>White with sculpted blueberries only.</p>	NRWB	\$4.00	\$8.00
	<p>Petal Cup</p> <p>A beautiful accent piece both decorative and functional. Makes an excellent holder for votive candles.</p>	PTC	\$9.00	\$18.00
	<p>Pie Plate</p> <p>The pie plate measures 9.5 inches across and bakes a perfect pie. It has been kitchen tested like all ovenware.</p>	PP	\$30.00	\$60.00
	<p>Pitcher, Pint</p>	CR4	\$20.00	\$40.00
	<p>Pitcher, Quart</p>	CR5	\$30.00	\$60.00

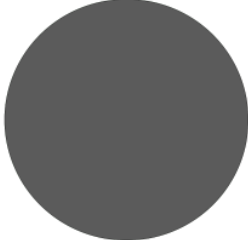










Image	Description	SKU	WS Price	SRP
	<p>Plate, Chop (Platter)</p> <p>Originally created for Texas barbecue, the Chop Plate measures at least 12 inches in diameter and makes a perfect serving platter.</p>	P5	\$62.50	\$125.00
	<p>Plate, Coaster</p> <p>The coaster perfectly fits both the coffee and jumbo mug. Nicer than cork! Approximately 3 inches in diameter.</p>	P0	\$4.00	\$8.00
	<p>Quiche Dish</p> <p>The quiche dish measures the same as the pie plate but has straight sides and no rim.</p>	QD	\$30.00	\$60.00
	<p>Souffle, Large</p> <p>Measures 8 inches in diameter and 3 inches in height.</p>	SF	\$35.00	\$70.00
	<p>Souffle, Small</p> <p>Excellent for individual souffle, Yorkshire pudding, or desserts.</p>	SFS	\$11.00	\$22.00
	<p>Teapot, Large</p> <p>Easily serves 4 to 6 people. Will serve 6 to 8 with smaller teacups.</p>	LPT	\$82.50	\$165.00
	<p>Teapot, Small</p> <p>Tea for one or two people.</p>	LPS	\$37.50	\$75.00

Image	Description	SKU	WS Price	SRP
	<p>Trivet</p> <p>Footed hot dish tile that is easy to pick up and place, even with a pot holder on.</p>	T1	\$7.50	\$15.00
	<p>Trivet, Clam Digger Design</p> <p>White glaze only</p>	T1CD	\$12.50	\$25.00
	<p>Trivet, Fish Design</p> <p>White glaze only</p>	T1F	\$12.50	\$25.00
	<p>Vase, Bud</p> <p>The bud vase stands only a few inches tall but makes a big statement in the right places.</p>	V1	\$9.00	\$18.00

Lowell Hill Pottery Exclusives

Image	Description	SKU	WS Price	SRP
	<p>Ornament, Bunny</p> <p>Gray and white bunny with a maroon ribbon tied around his neck. Hangs from a metallic ribbon.</p>	ORN17	\$4.00	\$8.00
	<p>Ornament, Cat</p> <p>Ellery the pottery cat was not amused having to wear a Santa hat, but he did so because we're best buddies. I owe him.</p>	ORN18	\$4.00	\$8.00
	<p>Ornament, Fox</p> <p>The gazing Fox looks to the skies. Who knows what he is thinking? Complete with silk ribbon.</p>	ORN15	\$4.00	\$8.00
	<p>Ornament, Star</p> <p>This delicate ornament comes in three color patterns as noted below. White ribbon included.</p> <p style="text-align: right;">Red and White: ORN16RW Red and Green: ORN16RG Green and White: ORN16GW</p>		\$5.00	\$10.00
	<p>Labyrinth Tile</p> <p>An excellent aid for meditation, this labyrinth is a simplified version of the Chartres Labyrinth. It is 6.5 inches in diameter. Available only in Lowell Hill glaze colors.</p>	CLT	\$17.50	\$35.00

Wholesale Terms and Conditions

Minimum Order - Minimum wholesale orders are \$250 for the first purchase. There is no minimum order for established wholesale customers after the first purchase.

Payment Terms – New customers must prepay prior to shipping. Established customers may pay net 30 days. I reserve the right to cancel 30-day privileges for failure to pay in a timely manner.

Sales Tax Information – Please include a copy of your sales tax exemption certificate or, at a minimum, your sales tax ID with your order. Failure to provide this information will result in a sale tax charge.

Limitations - I will accept wholesale orders from September through April. No wholesale orders will be accepted after May 1st or before September 1st. Orders placed in April are subject to stock availability and delivery dates cannot be guaranteed. Lowell Hill Pottery will sell wholesale to only one business entity in a municipality. I do not grant contracts for exclusive territories. If you are buying for shops in more than one town please be sure to inform me.

Shipping - Lowell Hill Pottery currently ships by USPS. I can ship via UPS at customer request. It is often less expensive for larger orders. When possible, I will also deliver wholesale orders myself to purchasers within a two-hour drive from my location. This is especially true if I will be making multiple deliveries. Shipping charges will still apply in these cases.

Variations - Lowell Hill Pottery is made one piece at a time by hand. As such, minor variations in size, shape and color common to hand-crafted products are to be expected. Every effort is made to assure that all pieces sold in a set are as closely matched as possible. It is not possible to guarantee a perfect match to items you may already own.

Swap Out – All sales are final. Buyers may swap out items of equal value if desired. Swap outs are not limited by the dates mentioned above, but are subject to availability. Buyers are responsible for all shipping costs when swapping items. I will only exchange items that arrive intact. Please contact me to arrange a swap.

Warranty - Lowell Hill Pottery does warranty its products against manufacturing defects. However, I do reserve the right to examine pieces that may have been damaged due to such defects. I further reserve the right to determine if defects in manufacture were the cause of the damage. Every effort is made to assure that pottery leaving my shop is entirely free of defects but I cannot assume any responsibility for the manner in which pottery is handled after it leaves my hands (with the exception of breakage during shipping - read on).

Breakage During Shipping - Check your merchandise immediately after you receive it. If you find any damage, please read and follow the instructions included with your shipment. The instructions vary depending on the carrier.

Ordering Information

Placing an order – Orders may be placed by phone, email, or by using the enclosed order form. Established accounts will be given login access to the wholesale buyer portal on my website as well. The date restrictions noted in the Terms and Conditions above will apply to online as well as other modes of ordering. Do not pay at the time of ordering. I will invoice you when your order is ready. If this is your first order, I will ship your order once payment is received.

Address – Orders placed by mail must be addressed to:

**Lowell Hill Pottery
Attention Wholesale
115 Front Ridge Rd.
Penobscot, ME 04476**

Timeframe – Once an order is received I will contact you to discuss shipping dates. The dates I provide are estimates but I will do all I can to keep to the dates I give you. If there will be a delay, I will contact you as soon as I know.

Shipping – Shipping charges will be calculated and invoiced along with the rest of your order. Do not add any shipping charges onto your order.

Pattern Codes – If you use the enclosed order form, please use the following codes for colors and patterns:

Rowantrees Reproduction Patterns (Not available on Lowell Hill Exclusive items)	
W	Oyster White
B	Heather Blue
BW	Heather Blue & Oyster White
T	Turquoise
M	Moss Agate Red
D	Duckshead Black
DT	Duckshead Black & Turquoise
DM	Duckshead Black & Moss Agate Red
Y	Jonquil Yellow
E	Evergreen
Lowell Hill Glazes (available ONLY on Lowell Hill Exclusive items)	
AB	Antique Blue
AG	Antique Gray
AGR	Antique Green
AW	Antique White
BK	Antique Black
C	Celadon



Lowell Hill Pottery

Continuing the Rowantrees Tradition

115 Front Ridge Road
Penobscot, Maine 04476

Phone: (207) 951-8229

Email: office@lowellhillpottery.com

Web: <https://lowellhillpottery.com>

Billing Information

Company Name

Buyer Name

Address

City, State, Zip

Email

Shipping Information

Company Name

Contact Name

Address

City, State, Zip

Email

Invoice #: _____

PO #: _____

Order Date	Ship Date	Ship Via	Payment Type	Note

SKU	Description	Pattern	Quantity	WS Price	Total
Total for This Order:					

Terms and Conditions

1. Minimum order: \$250.00 not including shipping charges
2. Payment terms: First order paid prior to shipping. Subsequent orders are Net 30 days. Lowell Hill Pottery accepts cash, check, credit cards and PayPal.
3. Lowell Hill Pottery ships via the most cost-effective carrier. Buyers with specific preferences must indicate them.
4. Shipping dates are estimates. Lowell Hill Pottery will notify the buyer if I cannot meet that commitment for any reason.
5. Lowell Hill Pottery makes every effort to assure that items sold in multiples are as close as possible in size and color. That said, slight variations in color and size common to handmade items are to be expected.
6. Sales are final. Buyers may swap items for color and pattern by contacting Lowell Hill Pottery
7. More information is available at <https://lowellhillpottery.com>

I have read and understand the above Terms and Conditions.

X _____
Buyer

Date



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Continuing the Rowantrees Tradition

115 Front Ridge Road
Penobscot, Maine 04476

Phone: (207) 951-8229

Email: office@lowellhillpottery.com

Web: <https://lowellhillpottery.com>

Rowantrees Colors and Patterns



W

Oyster White



B

Heather Blue



BW

Heather Blue &
Oyster White



T

Turquoise



M

Moss Agate Red



D

Ducks Head Black



DT

Ducks Head Black &
Turquoise



DM

Ducks Head Black &
Moss Agate Red



Y

Jonquil Yellow



E

Evergreen



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Lowell Hill Glaze Colors



AB

Antique Blue



AG

Antique Gray



AW

Antique White



BK

Lowell Hill Black



AY

Antique Yellow

Coming Soon
Antique Green



TC

Terra Cotta
(Unglazes)